



Minutes of Annual Meeting
May 18 – 20, 2012

5/18/12 Open Meeting

In attendance:

Paul Butler
Joe Royer
Mike Royer
Joe Shultz
Kevin Quinn
Rusty Dassing
Walter Bruns
Henry Munter
Scott Raynor
Scott Bedford
Mark Baumgartner
Joel Serra
Jon Shick

- Joel read aloud the Association's policy on compliance with antitrust laws.
- Operator summaries were presented and copies of each are attached to these minutes.
 - Rusty – WPG
 - Joe – Ruby
 - Jon – HM
 - Scott – VHSG
 - Kevin- PNH
 - Walter- Epic passed to Mark
 - Mark – Sun Valley
 - Henry- CPG
 - Paul – North Cascade

Agenda for Saturday discussed
10:00 PM - End of business for the day.

5/19/12 Open @ 8:20 AM

8:21 Review of 2011 minutes

8:40 VHSG admission review presented by Paul Butler who performed the review.

- VHSG's operation was found to be favorable and in compliance with the HSOPS in all material respects.
- VHSG paid the \$2000 review expense, \$5000 initiation fee and current annual dues.

ACTION: Joe Royer made a motion to accept VHSG as a member.
Kevin Quinn seconded the motion.
VHSG was unanimously accepted as a new HSUS member.

9:00 2011 Minutes reviewed, voted on and passed

9:05 Review committee discussion (Royer)

- Telluride – 1 ski day 1 ground day
- CPG – 5 days
- The importance of the following issues within organizations was discussed:
 - Communication
 - Flight following
 - Morning meeting / evening meeting
 - Fueling, fuel trucks &
 - Pilots

Review Committee Administrative issues:

- Creating a file for reviews and new member reviews. There is a need to create a long-term storage place for these and other organization documents.
- Working calendar for review:
 - Current – CPG, Telluride, VHSG, NC
 - Needed – PNH, Ruby, Sun Valley, JH, WPG
 - Preliminary calendar for 2013:
 - WPG – January
 - Ruby- End of January / Feb
 - Sun Valley – January (2nd week)
 - JH- 1st or 2nd week of March
 - PNH- March – April
- Scott spoke about an external reviewer.
- Consensus to keep reviews in house for now until everyone is up to speed then re-visit

10:45 - Discussion of Operator liability / accidents / WOGA / HSUS support following an accident.

- Hire your own attorney to oversee what your insurance carrier and the attorney it has hired is doing.
 - John Fagan, Tracy Knutson
- Joel made a Power Point presentation on the do's and don'ts of accident investigation.
 - See Power Point

12:15 PM - Lunch

1:00 PM - Darwon Stoneman – WOGA / Haines accident

- Impression of Haines and guides: “A”
- Described scene of accident 32-35d NW aspect.
- Huge slide...fracture line lower on the slope not typical of where you would think.
 - Island of Safety – Victims were swept off Island - The run is called “Swanys”
 - Victims were 2m deep 5-8 minutes for first beacon signal
 - Inherent risk...Darwin stated it could happen to any of us
 - Client had avi lung and ABS bag – client knew of the inherent risk
 - 3 more groups were inbound for this run
- SEABA was flying and continued to operate
- Good photos, witness statements, Guide reports, good in depth report, media response.

2:00 PM – WOGA Representative, Doug Murray spoke about WOGA and its stance on accidents and inherent risk. You cannot eliminate all the risks – some remain even where all appropriate procedures followed. Discussed the “what ifs,” PNH case scenario, etc. Also discussed conciliatory letter to victim's family and whether or not WOGA would seek release and settlement with family, prior to suit being filed.

Various conversations about this, WOGA communication, etc.

- GUIDES ARE NOT COVERED BY WOGA!
 - WKRS COMP covers guides
 - Coverage on employees, guides, filling a seat when not working, etc.

WOGA / Darwin continued:

- Accident release forms, guide / client release forms (verbiage)
- WOGA needs to create a “media” statement
- HSUS needs to create a “media” statement

Various conversationsend

3:00 PM – Break

3:15 PM – Joel follow up on WOGA

- WOGA strategy of keeping policy limits low as a means of discouraging litigation is risky.
- Pac-Man Policies (defense fees come out of limits).
- Need more money on the table to provide room for settlement – going to trial not usually in operator’s best interests.
- We need at least \$250K per seat limit policy (Joel suggests)
- Limits / coverage
- Guides should have X-insurance for their own coverage
- Personal liability umbrella for guides, self, etc.

3:25pm – GUIDE discussion

- We need a guide rep for all HSUS guides
- AMGA / HSUS guides we need to collaborate
- Operators need to get serious about HSUS guide certs
 - o Operators to send in cover letter and resumes
 - o We need to go back to the AMGA and re-visit the certs
 - o Offering a heli ski guide course?
 - o AMGA / HSUS scholarship??
 - o JR Guides

4:00 PM – End of day

5/20/12

8:20 AM - AMGA – Scholarship

- WPG and other members will offer up 2 seats during guide training
 - Joel will draft a letter to the AMGA
 - Walter – AMGA has a great foundation, bridge the two...HSUS does not train guides, operators train guides
- Guide qualifications – Joe Shults
 - o Number of days required to achieve status
 - o 20 (level1) – additional 20 (40 total) level 2 – additional 40 (80 total) level 3
 - o AMGA aspirant guide gives 10 days credit toward HSUS
 - o Bails of hay in the barn count
 - o Mark made motion to reduce days second by Joe Royer
- Guide committee – Scott Raynor will direct guide committee
- Associate member of the AMGA
- AMGA associate member of HSUS

9:25 AM – HSOPS / Guidelines and requirements

Joe Shultz mentioned the HSOPS and having someone look at them

- changing verbiage to “guidelines” from “procedures”
- Joel will send out HSOP’s to members

- Paul will get a second look from WOGA
- Kevin made motion for HSOPS Paul second

9:30 AM - Discussion of Heli cat Canada

We need to send a representative to their meeting.

9:35 - ISSW

Booth presence (work with Scott Rayor)

Guide party / meeting night

Guide renewals \$

HSUS meeting

Joel's forecaster liability paper

ACTION: Kevin made motion for staffing and funding for ISSW, Paul seconded. Passed unanimously.

9:45 AM – Discussion of snow science training entities.

Endorsements / Articles in the AMGA newsletter, The TAR

- AAIRE, AAI, CAA, etc.
- Endorsement procedures
- Supporting – AAA,

ACTION: Motion by Rusty, seconded by Paul and unanimously passed:

HSUS endorses all 3 entities... AAIRE, AAI, CAA

Caveat- Reciprocal endorsement

10:35 AM – Discussion re support, advertisements and promotion of the industry

-Advertisements (magazines)

10:50 AM - Executive director

- Joe Royer made a mention on an ED he knows. Mark Frankman
- -Consensus, ED not needed... We need a employed person to follow up with members
 - Administrative coordinator
 - job description
 - Seeking someone to provide admin services pay TBD
 - Kevin, Scott, Henry, Paul will get together on this topic and report back.

11:25 AM - Next year's meeting Utah... WPG

- Motion passed unanimous May-17, 18, 19 – 2013

11:30 AM

- Financials / treasure report
 - reoccurring charges
 - \$12,280 credit
 - \$7695 debit
 - \$22,151 in the bank

- Jessica will keep a running spread sheet for deposits
- \$1500 dues
- \$250 expenses for the week

11:45 AM – Discussion of Alaska Chapter:

ACTION: Kevin made a motion for Scott Raynor to be Director of the Alaska chapter. Joe Royer second the motion and it was passed on unanimous consent that Scott Raynor is the Director of the Alaska chapter for HSUS.

12:00 PM - Committees

ACTION, the following committee appointments were nominated by motion of Kevin Quinn, seconded by Joe Royer and passed by unanimous consent of the members:

- Executive Committee: HSUS officers – Paul Butler, President, Joe Shults Vice President, Kevin Quinn Secretary, Jon Shick Treasurer.
- Safety and Practices Committee: Scott Raynor, Joe Shults, Joe Royer, Rusty Dassing.
- Review Committee: Joe Royer, Kevin Quinn, Rusty Dassing, Mark Baumgartner.
- Business Conduct Committee: Paul Butler, Joe Shults, Kevin Quinn, Jon Shick

12:30PM: Meeting Adjourned